EXHIBIT 2

EXHIBIT A

CONFIDENTIAL STEVEDORING RATE SCHEDULE FOR ECUADORIAN LINE

Dated: October 1, 2005

Between NEW YORK CONTAINER TERMINAL, INC. (the "Contractor") and SOUTH PACIFIC SHIPPING CO. LTD. (D/B/A ECUADORIAN LINE)(the "Carrier")

I. STEVEDORING RATES

PALLETIZED BANANAS/FRESH FRUIT

Per Box Rate

10/01/05-09/30/2006	\$.49 ₺
10/01/06-09/30/2007	\$ 50 %
10/01/07-09/30/2008	s.50 ½
10\01\00\03\03\03\03\000	\$.52
10/01/08-09/30/2009	\$.53
10/01/09-09/30/2010	4,55

Carrier also has the option to extend the contract for an additional five years, through 2015, at rates mutually agreed upon.

The above rates include straight time labor costs from the hold of the vessel through to the truck. This rate includes all costs associated with unloading perishable cargoes from the vessel to the warehouse, storage in a dedicated refrigerated warehouse facility, and the loading of the product onto your customer's trucks.

New York Container Terminal is committed to safe and quality cargo handling. We will maintain ongoing quality improvement programs and we will constantly monitor our productivity and damage levels and train our employees on the proper way to handle refrigerated cargoes.

The above rates include wharfage and will permit straight time stevedoring from the hours of 0800 until 1700 excluding 1200 to 1300 from Monday through Friday, exclusive of holidays. A list of holidays is included along with our hiring guidelines.

Based on current pro forma, vessel will have two days to complete work. Terminal reserves the right due to extraordinary and special

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CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

DATED: October 1, 2005

circumstances to require the vessel to finish in one day.

The rates quoted are predicated on a pallet friendly vessel which allows for the use of four electric fork lift trucks in the hatch and ship's cranes or derrick with minimum eight metric ton lifting capacity. At least one-half of each hatch square is to be preslung.

In the event that the Carrier must charter vessels with less than eight ton gear. Contractor will allow the Carrier three ships per year with gear down to five metric ton capacity at the normal rates set forth in this Exhibit A. Beyond these three ships, or for ships with gear under five ton capacity. Contractor will receive a rate differential which will compensate it for the resultant loss in productivity. The rate differential will be based on crane lifting capacity and will be applied as follows: Actual productivity to be compared to the average adjusted gross productivity of the last ten (10) vessels to determine excess time required to work the vessel. Any additional time versus that calculated at average productivity will be charged to Carrier at Detention Rates.

CONTAINERS

YEAR	<u>LOAD</u>	EMPTY
10/01/05-09/30/2006 10/01/06-09/30/2007 10/01/07-09/30/2008 10/01/08-09/30/2009 10/01/09-09/30/2010		\$192.00 per lift \$199.50 per lift \$199.50 per lift \$202.00 per lift \$204.00 per lift
Security Fee		\$4.00 per loaded container
Lashing of containers. Restowing container at		\$7.00 per unit \$148.00 per lift

Overheight/overwidth/overlength or damaged containers which can only be lifted by emergency gear is to be billed at pick rate plus Extra Labor/Detention basis

Transshipment of loaded containers discharged from another

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

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DATED: October 1, 2005

vessel, reloaded to another vessel or barge at New York Container Terminal

Gang Rollover (Receiving vessel only) % hour Detention rate

Inclusions:

The above box rates are quoted on a per move basis and include the following:

- 1. Above rate includes stevedoring, on straight time, crane rental. tractors, top loaders, assisting in receiving and delivery, clerking and checking, weighing of export containers, furnishing stowage plans including a final, T.I.R. gate inspection and reports, security and wharfage. The rates quoted above are based on a semi-wheeled operation. Normal gate operating hours will be from 0600 until 1630 for containers and banana trailers and 0800 until 1630, excluding 1200 to 1300, for break bulk and LCL loads other than banana trailers. Carrier to have the ability to preload and stage trailers of product on the facility at any hour of the day or night (including weekends and holidays) consistent with terminal and maritime security policies and conditions that are in place at that time.
- 2. Loading/unloading of containers on/off vessel using a shore container gantry crane to/from a point of rest in the yard.
- 3. Yard and office support while vessel is working.
- 4. Gate, TIR, mounting/grounding for vessel related cargo during regular terminal hours.
- 5. The cost of standby for vessel, detention and dead time of vessel gangs or any delays incurred which are beyond the control of the Contractor are excluded from the above listed basic service and will be charged at the rate set forth in Section VII hereof.
- 6. All shore side handling equipment necessary for yard and vessel operations inclusive of two shore side container gantry cranes.
- 7. Inbound TIR inspection of Carrier's equipment.
- 8. Included in the rate is terminal storage for empty containers up to 425 units per day. When allowance has been reached. Carrier shall pay \$1.60 per container/per day. /

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

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- 9. Included in the rate is terminal storage for up to 35 trailers per day. When allowance has been reached. Carrier shall pay \$75.00 per trailer/per day. For trailer to be left on terminal, trucker must sign hold harmless and indemnification agreement.
- 10. Compensation, Public Liability and Property Damage Liability, as well as all other Federal and State Insurances. New York Container Terminal agrees to maintain in full force and effect all insurance policies and will, upon request, provide copies of all insurance certificates.
- 11. The Carrier will be responsible for any unfunded pension liability which might accrue to the vendor through its collective bargaining agreements, as the result of services provided to Carrier hereunder.

Exclusions:

- 1.Detention will be billed, on a per gang-hour basis, for any nonproductive time. The first fifteen minutes of detention per gang on any ship will be free.
- 2. Repair of containers or chassis excluding Roadability inspection. The Carrier can supply its own parts or Contractor will provide them. Contractor will provide the Carrier with a parts catalog.
- 3. Late Gate and/or weekend, holiday gates for containers, when requested by the Carrier, will be billed in accordance with ILA manning requirements.

Costs for Gate while vessel working (Mon | Fri): \$7,900.00 Above rate based on 4 hour operation, 5:00pm | 9:00pm

Costs for Gate during non-vessel operation (Mon 1 Fri):\$ 17.000.00 Above rate based on 4 hour operation 5:00pm 1 9:00pm

Costs for Gate during non-vessel operation (Weekends / Holidays):
\$ 17,500.00

4. The rate does not include demurrage. Demurrage rates will be based upon New York Terminal Tariff Rates. Contractor will honor

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

DATED: October 1, 2005

Carrier's service contracts up to 21 calendar days applicable. Export demurrage, after 7 calendar days free time. will be billed to the account of the Carrier. For containers released to General Order, where demurrage and/or exam liens remain unpaid for more than 30 days from date of delivery, said charges shall be the responsibility of the carrier.

- 5. The rate does not include New York Shipping Association royalties, assessments and or any royalties, assessments or fines if applicable, which will be direct cost to Carrier.
- 6. If a gang is ordered to handle containers after break bulk operation is finished, carrier is responsible for any and all stand-by/detention time associated with this activity. (15 minutes free is excluded from this scenario.) Terminal will make best effort to minimize standby cost of labor which would otherwise be employed during non-productive time.
- 7. Any platform/warehouse activity that is required on overtime hours will be billed in accordance with the ILA manning requirements. (I.e. non vessel related activity)
- 8. In the event Carrier cancels a labor order which has been previously placed. Carrier remains liable for all labor costs which can not be either cancelled or set back.

TERMINAL ACTIVITIES

Reefer Operations

Up to 160 reefer plugs will be made available to accommodate the Carrier's needs for first six months of contract. Thereafter 175 reefer plugs will be made available.

Reefer Plug Service/Monitoring/Electric:

IS/T First day plug in/Monitoring \$61.94 per container per day

#Each subsequent day monitoring \$53.11 per container per day -includes electric

-Boxes to be monitored twice per day. //

PAGE CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005 Pre Trip (test only on line's request) \$96.84 per unit Pre Trip and Precool including placement \$121.97 per unit (pass or fail) \$64.54 Reefer Wash-Out \$96.84 Genset Pre Trip At cost, plus 15% Fuel Note: Pigtails to be supplied by lines TIR/MOUNT/GROUND В. Miscellaneous TIR and Mount/Ground charges, if required for containers not associated with vessel moves and authorized by the Carrier: -Miscellaneous TIR, f.e., IT moves, etc. \$27,00 per TIR \$42.00 per move -Miscellaneous Mount/Ground Import In for Re-Delivery or Export load received for vessel C. but canceled and delivered from terminal. \$75.00 per unit Receiving/Delivery of empty containers not related to Ď. thru-put discharge or load, vessel move. \$42.00 per unit/ per gate move Container handling charge for container or cargo. E. inspection/survey includes spotting with CY door opening/closing and resealing. Per Terminal tariff \$40,00 per unit Chassis Change F. Booking Rollovers: G. \$35.00 per unit Admin Fee (Includes holding containers for US Customs Exams) Change of container Status (Off Hire / For Sale) to Good Order \$45 00 per unit

or Bad order:

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

I. Physical movement of containers due to booking rollover or \$45,00 per unit/ status change:

J. Administration Fee for cancellation of Demurrage:

III. CFS ACTIVITIES

A. Containers | Stuffing / Stripping | Fruit Products

Bananas/Plantains 20'/40' Pineapples/mangoes 20'/40' Overnight stuffers to be delivered as FCL \$335.00 per container \$450.00 per container

\$160.00 per container

B. <u>Containers</u> <u>Strip and Swing</u>

Palletized/Unitized/20 ft. containers Palletized/Unitized/40 ft. containers container \$377.15 per container \$630.40 per

C. Strip and Swing (unitized cargo)

Loose floor loaded cargo/20 or 40 foot container \$3.72wt

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

DATED: October 1, 2005

There will be a minimum charge of \$187.50 per container. The maximum charges will be \$617.46 for a 20 foot container and \$910.57 for a 40 foot container.

Strip and swing rates will include all receiving charges and will be predicated on moving the carge directly from a container into the customer's waiting truck.

Stuffing/Stripping-General Cargo D.

Rate includes assisting receiving/delivery and normal securing and materials used (Chocking and Bracing).

> \$428.88 per unit \$657.34 per unit 4 D

- Stuffing Autos stuffing into 40' containers \$189.44 per vehicle E. I includes prep of vehicles, normal securing, Carrier to provide securing materials.
- Government Inspections (if for account of the Carrier) Ε.

\$154.00 per unit* USDA Tailgate Inspection (This refers to container being taken to LCL warehouse platform for inspection by AQI at request of carrier.)

VACIS Exam

\$328.00per unit*

* If the above activity pertains to refrigerated containers an addt'l reefer handling fee for plugging/unplugging will apply \$43.00 per unit at the rate of:

USDA Strip or Stuff Inspection -Strip and Stuff-Palletized/Unitized 20 ft. containers

> \$474,14 per container Full Stripping \$341.60 per container Partial Stripping

-Strip and Stuff-Palletized/Unitized 40 ft. containers

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

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DATED: October 1, 2005

Full Stripping Partial Stripping

\$707.98 per container \$571.10 per container

G. Loading flat racks, open tops, over-size pieces, chocking and bracing at cost and material.

Extra Labor basis

Strip and Sort pallets by size, type container \$336,21 per 20 container

Strip and Sort pallets by size. type container

\$502.16 per 40'

IV. BREAKBULK CARGO

A. Stevedoring: Extra Labor Basis

\$17.50 per 2240 lbs. or 40 CFT, whichever is B. Terminal: greater

MAINTENANCE

A. Installing or removing gen. set including drayage.

\$47,74 per unit on \$47.74 per unit off

B. FHWA inspection

\$65.84 per unit

C. Genset PM

\$161.38 per unit

Carrier agrees to engage Contractor for all maintenance and repair to be performed at the terminal upon Carrier's containers, chassis, reefer units and generator sets pursuant to terms, conditions and rates to be mutually agreed upon.

Tires--Fixing a flat -Repair of tire/dismount/mount

See catalog See catalog

Welder/Burner/Mechanic

\$63.50 per man hour

Mechanic-Electrical Problems-time and materials

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

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.\$63.50 per man hour

Storage of damaged or OOS equipment in excess of 30 calendar days without authorized approval for repairs: \$3.00 per unit/per day

DOCKAGE (LOA) - Per Port Authority tariff. (Subject to increases per Port Authority)

Under 400		\$375	per	foot	per	day
401-500		\$4.50	per	foot	per	day
		\$5.25				
501-600		\$6.50				
601-700	·	\$7.25				
701-800		\$7.75				
801-900		B1.17	PGT	_ C C U	ے ک جے	J

VI. MISCELLANEOUS ACTIVITIES

A. Handling ship's lines on overtime: (No charge for docking and undocking on straight time) [Straight-time is 0800 to 1700 hrs. on week days excluding 1200 to 1300 hrs.]

WEEKDAYS: 0700 1 0800 1200 1 1300: 1700 - 1900 1900 - 0700	<u>Docking</u> \$ 985.00 \$1250.00 \$1400.00	\$ 985.00 \$1250.00 \$1400.00
WEEKENDS:	\$1900.00	\$1900.00

Once vessel lets go. line handling period has ended. vessel returns, new line handling period shall commence.

B. Heavy lift charges:

Heavy lifts up to a maximum of 40 LT billed at extra labor which covers stevedoring and terminal. Any lifts exceeding 40 LT must be by prior special arrangement.

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

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C. Handling vessel stores

Extra labor

D. Potable water for the vessel is available at 50¢ per metric ton. There will be no hookup charge if crew performs this service.

E. Equipment

Extra Labor Basis Hourly Charges

Container Crane \$5511.86 per hour Container Top loader \$85,13 per hour Forklift up to 8,000 lbs. \$17,24 per hour up to 15,000 lbs. \$24.25 per hour up to 25,000 lbs. \$34.48 per hour over 25,000 lbs. \$46.93 per hour \$39.87 per hour \$11.85 per hour \$11.85 per hour

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

VII. MAN-HOUR RATE SCHEDULE

Ship's Gang & Terminal Unit Rates: Extra Labor Detention O/T Diff. M/H Diff.

\$2,268.25 \$1,193.80 \$1,666.25 \$1,838.79 Per Gang Employed including staff & equipment

Extra Labor gang hour rate is applicable when cargo other than I standard containers are discharged or loaded to/from vessels.

Lashing rates may be applicable on cargo requiring extra labor activities.

The extra labor rates do not include equipment which will be charges in accordance with Section VI; Item F.

Man-hour Rates:	<u>s/</u> T	<u>0/T</u>	<u>M∕H</u>	<u>O/T</u> Diff	<u>M/H</u> Diff.
Terminal/ Warehouse Labor	60,20	87,08	108.58	26.88	48.38
Reefer Maintenan Foreman Mechanic	ce: 65.50 64.50	98.00 96.00	3,27,00 125.00	32.50 31.50	61.50 60,50
Chassis/Cont. Re Foreman Mechanic	pair: 63.80 62.80	95.00 93.00	126.60 124.60	31.20 30.20	52.80 51.80
Crane/Power Foreman Mechanic	58,00 54,00	83.00 79.00	103.00 99,00	25.00 25.00	45.00 45.00
Lashing/Extra La Foreman Lasher	bo∓ 63.80 62.80	95,00 93,00	126.60 124.60	31.20 30,20	62.80 61.80
Lashing/Detention Foreman Lasher	63.80 62.80	95,00 93.00	126.60 124.60	31.20 30.20	62.80 61.80

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

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For prices of parts and standard allotment of time on lenses, bulbs, mud flags and sealed units (marker, stop and tail), please see our maintenance and repair catalog provided separately.

Plugging and unplugging containers on/off vessel will be performed on extra labor basis at the following man hours rates: (Minimum 4 hours: 2 men)

\$63,80 Per man hour Straight time: \$95.00 Per man hour Overtime: S126 60 Per man Hour Meal Hour:

VIII. DOCUMENTATION

Carrier shall provide Contractor all necessary information and instructions on a timely basis to allow Contractor to provide efficient service. Documentation shall be prepared and processed by the Contractor in a form mutually agreed upon by the Carrier and Contractor. In connection with the above, the Contractor prepare the following documentation:

- 1. Outbound vessels stowage plan
- 2. Ship's loading report
- 3. Ship's discharge report
- 4. Daily records of equipment interchange reports (via internet)
- 5. Daily container activity report (in and out)
- 6. Outbound container load plans for LCL containers
- 7. List of undelivered LCL cargo following vessels expiration of
- free time undelivered FCL (containers) following vessels 8. List of expiration of free time
- 9. Daily warehouse platform delivery reports
- 10. Daily strip and swing and/or stripping/stuffing recap reports
- 11. Banana warehouse inventory report

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE. DATED: October 1, 2005

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The labor portion of the above rates for palletized bananas and fresh fruit is 70% and the fixed portion is 30%. The labor portion of the above rates for containers is 70% and the fixed portion is 30%. The labor portion is subject to escalation based on increases or decreases in wages, taxes, fringe benefits, etc. Thereafter it shall be subject to an increase mutually agreed to based on actual cost increases. The fixed portion of all rates shall be adjusted annually on October 1st for all NYSA/ILA related rates and January 1st for all METRO/ILA related rates, respectively based percentage increases in the Consumer Price Index (CPI) as published by the Department of labor for the New York Metropolitan area.

ORDERING TIMES AND STARTING TIMES; STRAIGHT, OVERTIME, ETC.: ■ Monday thru Thursday ordering by 1 p.m. for same day 1900 or 2300 and for next, 0700, 0800 or 1300. ■ Friday ordering by 1 p.m. for same day 1900 and 2300. Saturday 0700 , 0800 1300 or 1900, Sunday 0700, 0800, 1300, 1900 or 2300 and Monday 0700, 0800 or 1300. I Straight time is from 0800 to 1200 and 1300 to 1700 Monday thru Friday, excluding Holidays.

CANCELLATION AND SET BACK SCHEDULES:

■ Sunday 0800 start can be cancelled or set back by 0600 Saturday.

■ Monday 0800 start can be cancelled or set back by 0600 Monday. If Monday is a holiday. Tuesday 0800 start will apply.

All other labor orders can not be cancelled or set back after being ordered.

THE FOLLOWING ARE THE N.Y.S.A. - I.L.A. | PAID HOLIDAYS

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE

DATED: October 1, 2005

Election Day

Veterans Day

Thanksgiving Day

Christmas Eve

Christmas Day

New Year's Eve

New Year's Day

Martin Luther King's Birthday

Lincoln's Birthday

Washington's Birthday

Gleason's Birthday

Good Friday

Memorial Day

Independence Day

Labor Day

CONFIDENTIAL RATE SCHEDULE FOR ECUADORIAN LINE DATED: October 1, 2005

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The foregoing is hereby acknowledged and agreed to, subject to the execution of the Contract:

SOUTH PACIFIC SHIPPING CO. LTD. (d/b/a ECHADORIAN LINE)

NEW YORK CONTAINER TERMINAL, INC. (Contractor)

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By:

Diogenes Villadis

Title President South Pacific Title: WCE MUSIDENT

Shipping Co., Ltd.

Date: December 5th, 2006

Date: $\underline{\quad 0}$

December 26 2016

EXHIBIT 3



300 Western Avenue, Staten Island, New York 10303 Tel: (718) 568-1801 • Fax (718) 273-9121 • jdevine@nycterminal.com James J. Devine President and CEO

March 30, 2007

Mr. Carlos A. Aguirre President, Chief Executive Officer Pacific Group 300 Western Avenue Staten Island, NY 10303

Dear Carlos:

The purpose of this correspondence is to alert Ecuadorian Line of the need to increase the rates on the existing contract or in some other fashion provide NYCT additional compensation due to the change in the vessel class you are utilizing at this facility. As we discussed yesterday, since the beginning of the year when the Ocean Class Vessels replaced the Island Class Vessels, the level of profitability associated with handling your cargo has been significantly decreased. The attached document provides you some additional details on the areas that we have analyzed and give you some specific information about where revenue has not kept up with increasing costs.

While we recognize that there has been some incremental improvement over the last two months, it is not reasonable to expect that improvement in pallets per hour is going to fully offset all the other operating costs associated with this more intensive break bulk operation. We will continue to monitor our operating ratio on a monthly basis and will share with you the results of this analysis.

We are amenable to either increasing the cost per carton handled or simply provide you a lump sum differential bill, but in either case, the terminal requires an additional \$80,000 in revenue per month in order to compensate us for our additional cost. Please let us know which of these two options you would like us to follow up on. Our billing will be retroactive to the first of the year.

Carlos, as I indicated vesterday. I sincerely regret that we need to come back to you in this fashion but we simply cannot incur additional costs without being compensated for them. As I mentioned we value Ecuadorian Line as an important part of this terminal and continue to look forward to a long, positive relationship.

Best regards.

James J. Devine President and CEO

JJD/vr Enclosure EXHIBIT 4



May 23, 2007

New York Container Terminal Inc. 300 Western Avenue Staten Island, N.Y. 10303 Att: Mr. James Devine

Dear Jim:

In response to your demand today for an immediate payment in the sum of \$240,000.00, we enclose a check payable to NYCT in that amount. We do so without prejudice to our rights and defenses under our contract and otherwise, all of which are expressly reserved.

As our vessel began discharging perishable cargo today, you unilaterally refused to allow any work to continue beyond 1700 hours this afternoon unless the above sum was paid to you immediately today. You also cancelled our labor orders for tomorrow to continue discharge of the vessel, stating the same condition. As you know, we planned to continue discharging the vessel through this afternoon into this evening. We confirm that you agree not to interfere further with the working of this vessel provided the above payment is made.

We object to your refusal to work in compliance with our contract and hold you and NYCT responsible for all losses and expenses incurred as a result. As stated earlier, we are prepared to discuss this serious matter with you promptly to seek a resolution.

Cordially,

Edward W. Hickey

Treasurer

Case 2:07-cv-06317-GEL Document 7-3 Filed 07/23/2007



Ecuadorian Line, Inc. 300 Western Ave Staten Island, NY 10303-1123

HSBC BANK 556 MADISON AVE NEW YORK, NY 10022 **IJSA**

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Check No

0000007604

May 23, 2007

TO THE ORDEROF

NEW YORK CONTAINER TERMINAL. INC

TWO HUNDRED FORTY THOUSAND, DOLLARS ONLY

NEW YORK CONTAINER TERMINAL, INC

300 WESTERN AVE

STATEN ISLAND NY 10303-1030

#P 7 B D 4 # | # D 2 1 D D 1 D B B # D 1 2 B D 2 D 7 B #

PLEASE DETACH BEFORE PRESENTING FOR PAYMENT



Ecuadorian Line, Inc. 300 Western Ave Staten Island, NY 10303-1123 USA

Check No.

0000007604

Check Date

May 23, 2007

Vendor Code

TH037A

NEW YORK CONTAINER TERMINAL, INC.

Check Total

\$240,000.00

DATE	DESCRIPTION	REFERENCE	CRED	T AMOUNT	DEBIT AMOUNT	CUMULATIVE TOTAL
04/20/2007	ADDLEXPSE/VESSCLASS JAN07	OS702152		80,000.00	0.00	80,000.00
04/20/2007	ADDLEXPSE/VESSCLASS FEB07	OS702153		80,000.00	0.00	160,000.00
04/20/2007	ADDLEXPSE/VESSCLASS MAR07	OS702154		80,000.00	0.00	240,000.00

End of Listing